

Announcement / Date: 21 - 30 JANUARY 2023

Thai Airways International Public Company Limited (THAI) is exploring the representative General Sales and Services Agency (GSSA) partners for THAI Cargo in the **People's Republic of China** as following;

- Changsha (CSX)
- Chengdu (TFU)
- Chongqing (CKG)
- Guangzhou (CAN)
- Shanghai (SHA)
- Xiamen (XMN)
- Zhengzhou (CGO)

Basically, Cargo GSSA must be a registered legal entity in the local market, specializing in Cargo Sales and Marketing. The professional representative must have knowledge and wide-ranging expertise in the international airfreight industry to increase the international cargo sales and promote the opportunities to enhance the cargo capabilities of linkage to THAI's network.

The prompt strategy of Cargo Sales and Marketing which lead to generate sustained long-term revenue growth and well successfully established THAI brand in the above mentioned markets will be beneficial information supporting your application.

Apart from that the representative must be able to provide qualitative air cargo services to global destinations and various commodities such as machinery, sensitive cargo, DGR, etc.

The interested representative should apply within **31 JANUARY 2023** (End of Day, BKK time). Please submit your company profile with the "expression of interest letter and the name, address of contact point" to the following addresses: cargogssa@thaiairways.com cc: soodkanueng.m@thaiairways.com

Thank you for your interest in this announcement and we are looking forward to hearing from the interested company soon.

Chirachet Chanawiset
Head, Cargo & Mail Commercial Department

Cargo and Mail Commercial Department
Thai Airways International Public Company Limited
TEL : +662 137 4120
Email: soodkanueng.m@thaiairways.com